DOING BUSINESS WITH SEPTA

“MEET THE PRIMES”

NETWORKING EVENT

PROCUREMENT, SUPPLY CHAIN & DBE DIVISION

APRIL 25, 2017
ENGINEERING, MAINTENANCE & CONSTRUCTION
Highlighted Accomplishments

- Construction contracts awarded since January 2014: 111
- Recently completed capital projects:
  - Crum Creek Viaduct Replacement
  - Allegheny Garage Fire Suppression
  - Doylestown Substation Emergency Overhaul
  - Frankford Transportation Building Construction
  - Jenkintown Substation Construction
  - Lenni Substation Overhaul
  - Media Cut Stabilization (Resiliency Program)
  - Media/Elwyn Line Viaduct Improvements: Cobbs Creek, Ridley Creek, Darby Creek
  - Midvale Bus Washer Replacement
  - Morton Substation Overhaul
  - Route 102 Grade Crossing Improvements
  - Stone Arch Bridge Rehabilitation (6)
  - Woodland Rail Shop Roof Replacement

FY 2018 Capital Budget – Sources of Funding ($M)

Total: $727.23
# FY 2018 Capital Budget Proposal

<table>
<thead>
<tr>
<th>Programs</th>
<th>Budget (§M)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bridge Program</td>
<td>$9.64</td>
</tr>
<tr>
<td>Communications, Signal Systems &amp; Technology Program</td>
<td>$36.73</td>
</tr>
<tr>
<td>Infrastructure Safety Renewal Program</td>
<td>$45.50</td>
</tr>
<tr>
<td>Maintenance / Transportation Shops and Offices</td>
<td>$56.14</td>
</tr>
<tr>
<td>Safety and Security Improvements</td>
<td>$19.79</td>
</tr>
<tr>
<td>SEPTA Key</td>
<td>$99.63</td>
</tr>
<tr>
<td>Service Restorations</td>
<td>$2.10</td>
</tr>
<tr>
<td>Stations, Loops and Parking Improvements</td>
<td>$87.70</td>
</tr>
<tr>
<td>Substations and Power Improvements</td>
<td>$21.76</td>
</tr>
<tr>
<td>Track and Right-of-Way Improvements</td>
<td>$3.73</td>
</tr>
<tr>
<td>Vehicle Acquisitions and Overhauls</td>
<td>$241.60</td>
</tr>
</tbody>
</table>

**Financial Obligations:**
- Capital Leases                                           $48.29      
- Debt Service                                             $54.62      

**Total FY 2018 Capital Budget** $727.23
Bridge Program
$9.64 M

Stone Arch Bridges, Phase 2

Norristown High Speed Line Bridge 0.15

Woodland Avenue Bridge
Communications, Signals & Technology
$36.73 M

Rt. 101/102  Positive Train Control

Broad Street Line Ridge-Spur Signals

Real-Time Information
Audio Visual Public Address (AVPA) System
and Real-Time Vehicle Locating

30th to Phil Signals, Catenary & Right-of-Way
Infrastructure Safety Renewal Program
$45.50 M

Street Track Renewal

Fall Arrest Systems

Wynnewood Road Station
Maintenance/Transportation Shops/Offices
$56.14 M

103 Victory Avenue Facility Improvements

Frazer Rail Shop and Yard Upgrade

Frontier Garage Roof, Washer, Paving

Southern Garage Stormwater Management and Paving

FY 2018 DOING BUSINES WITH SEPTA
Safety and Security
$19.79 M

Lawndale Station Pedestrian Underpass

Bus Turn Alerting System

Radio Interoperability

Station Ventilation

FY 2018 DOING BUSINESS WITH SEPTA
SEPTA Key
$99.63 M
Service Restorations – Elwyn to Wawa
$2.10 M

Proposed Station Building

Bridge Rehabilitation

Track and Right-of-way
Stations, Loops & Parking Improvements
$87.70 M
Stations, Loops & Parking Improvements

5th Street / Independence Hall Station

40th Street Station

Arrott Transportation Center

Susquehanna-Dauphin

Tasker-Morris

Wissahickon Transportation Center

FY 2018 DOING BUSINES WITH SEPTA
Stations, Loops & Parking Improvements

Center City Concourses (Rendering)

15th St Escalator

Center City Concourses in Construction

15th St Station

City Hall Station (Rendering)
Substation & Power Improvements
$21.76 M

Wayne Junction Static Frequency Converters

Substation Design & Equipment Purchase
(Pictured: Bethayres Substation)

30th Street West Catenary
Track and Right of Way Including Resiliency Projects
$3.73 M

NHSL Tie Replacement & Cont. Welded Rail

Street Track Renewal

Jenkintown Area Flood Mitigation:

Schuylkill River Shoreline Stabilization
Vehicle Acquisitions & Overhails
$241.60 M

Electric Locomotives
Multi-Level Rail Cars *

525 40-Ft. Hybrid Buses
25 40-Ft. Electric Buses
Paratransit Vehicles

* Image provided by CRRC MA
## FY 2018-2029 Capital Budget & Program

### Programs

<table>
<thead>
<tr>
<th>Programs</th>
<th>FY 2018</th>
<th>FY 2019-2022</th>
<th>FY 2023-2029</th>
<th>12-Year Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bridge Program</td>
<td>$9.64</td>
<td>$43.95</td>
<td>$128.26</td>
<td>$181.85</td>
</tr>
<tr>
<td>Communications, Signal Systems and Technology Imps.</td>
<td>$36.73</td>
<td>$119.10</td>
<td>$120.93</td>
<td>$276.76</td>
</tr>
<tr>
<td>Infrastructure Safety Renewal Program</td>
<td>$45.50</td>
<td>$190.00</td>
<td>$367.50</td>
<td>$603.00</td>
</tr>
<tr>
<td>Maintenance/Transportation Shops and Offices</td>
<td>$56.14</td>
<td>$156.03</td>
<td>$168.84</td>
<td>$381.01</td>
</tr>
<tr>
<td>Safety and Security Improvements</td>
<td>$19.79</td>
<td>$57.64</td>
<td>$47.61</td>
<td>$125.04</td>
</tr>
<tr>
<td>SEPTA Key</td>
<td>$99.63</td>
<td>$30.69</td>
<td>$0.00</td>
<td>$130.32</td>
</tr>
<tr>
<td>Service Restorations</td>
<td>$2.10</td>
<td>$131.58</td>
<td>$0.00</td>
<td>$133.68</td>
</tr>
<tr>
<td>Stations, Loops and Parking Improvements</td>
<td>$87.70</td>
<td>$236.35</td>
<td>$377.58</td>
<td>$701.63</td>
</tr>
<tr>
<td>Substations and Power Improvements</td>
<td>$21.76</td>
<td>$181.21</td>
<td>$123.41</td>
<td>$326.38</td>
</tr>
<tr>
<td>Track and Right-of-Way Improvements</td>
<td>$3.73</td>
<td>$16.23</td>
<td>$42.66</td>
<td>$62.62</td>
</tr>
<tr>
<td>Vehicle Acquisitions and Overhauls</td>
<td>$241.60</td>
<td>$914.26</td>
<td>$1,965.08</td>
<td>$3,120.94</td>
</tr>
<tr>
<td><strong>Subtotal Capital Programs</strong></td>
<td><strong>$624.32</strong></td>
<td><strong>$2,077.04</strong></td>
<td><strong>$3,341.87</strong></td>
<td><strong>$6,043.23</strong></td>
</tr>
</tbody>
</table>

### Financial Obligations

<table>
<thead>
<tr>
<th>Financial Obligations</th>
<th>FY 2018</th>
<th>FY 2019-2022</th>
<th>FY 2023-2029</th>
<th>12-Year Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt Service and Capital Leases</td>
<td>$102.91</td>
<td>$415.24</td>
<td>$766.01</td>
<td>$1,284.16</td>
</tr>
<tr>
<td><strong>Total Capital Budget &amp; Program</strong></td>
<td><strong>$727.23</strong></td>
<td><strong>$2,492.28</strong></td>
<td><strong>$4,107.88</strong></td>
<td><strong>$7,327.39</strong></td>
</tr>
</tbody>
</table>
FY 2018 Schedule of Key Activities

- FY 2018 Capital Budget Proposal Posted March 27, 2017
- Public Hearings - April 26, 2017 at 11:30 AM and 5:00 PM
- Comment Period Closes May 2, 2017
  - Email: capbudget@septa.org
  - Mail: Director, SEPTA Capital Budget & Grant Development
    1234 Market Street, 9th Floor
    Philadelphia, PA 19107
- Hearing Examiner’s Recommendation
- Board Action May 25, 2017
PROCUREMENT AND SUPPLY CHAIN MANAGEMENT
The nation’s sixth largest transit system
Vast network of fixed route services including bus, subway, trolley, trackless trolley, and Regional Rail, providing an average of 330M rides/year
Also provide ADA paratransit and shared ride services
Services span the five local counties of Bucks, Chester, Delaware, Montgomery, and Philadelphia; and extend into New Jersey and Delaware
One of the region’s largest employers with a workforce of more than 9,000 employees
Provides business opportunities for: professional services, architectural/engineering services, technical services, construction, commodities
SEPTA – Procurement & Supply Chain Management

Key Points

- Annual Procurement Volumes (FY 2014 Through 2017 YTD)
- Procurement Contacts – SEPTA Business Directory
- Examples of Materials & Services Procured
- Accessing Procurement Information via our Internet
- Registering on SEPTA’s ePS System (Electronic Procurement System)
- ePO (Electronic Purchase Order) Implemented 6/1/16
- eBid (For all Procurements of $100,000+) Implemented 4/1/2017
### SEPTA – Procurement Award Volumes Per County

#### Total Awarded in PA Vs Outside of PA

<table>
<thead>
<tr>
<th>County</th>
<th>VALUE AWARDS</th>
<th>% OF TOTAL</th>
<th>NO. AWARDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>PHILADELPHIA</td>
<td>$1,250,364,796.10</td>
<td>38.44</td>
<td>5,344</td>
</tr>
<tr>
<td>MONTGOMERY</td>
<td>$176,896,279.80</td>
<td>5.44</td>
<td>4,382</td>
</tr>
<tr>
<td>BUCKS</td>
<td>$168,745,961.66</td>
<td>4.99</td>
<td>2,018</td>
</tr>
<tr>
<td>DELAWARE</td>
<td>$125,550,197.08</td>
<td>3.86</td>
<td>2,534</td>
</tr>
<tr>
<td>CHESTER</td>
<td>$55,139,820.61</td>
<td>1.69</td>
<td>737</td>
</tr>
<tr>
<td><strong>SUB-TOTAL SE PA</strong></td>
<td><strong>$1,776,697,055.25</strong></td>
<td><strong>54.62</strong></td>
<td><strong>15,015</strong></td>
</tr>
<tr>
<td>REST OF PA</td>
<td>$125,670,059.69</td>
<td>3.86</td>
<td>2,988</td>
</tr>
<tr>
<td><strong>TOTAL PENNSYLVANIA</strong></td>
<td><strong>$1,902,367,114.94</strong></td>
<td><strong>58.48</strong></td>
<td><strong>18,003</strong></td>
</tr>
<tr>
<td>OTHER THAN PA</td>
<td>$1,350,311,120.77</td>
<td>41.51</td>
<td>22,255</td>
</tr>
<tr>
<td><strong>TOTAL AWARDS</strong></td>
<td><strong>$3,252,677,643.14</strong></td>
<td><strong>100</strong></td>
<td><strong>40,258</strong></td>
</tr>
</tbody>
</table>

#### Pie Chart

- **71%** TOTAL PENNSYLVANIA
- **29%** OTHER THAN PA
Procurement and Supply Chain Management

Customer Service, PSCH General Information | (215) 580-8300

Senior Staff
Neil P. Patel, AGM-Procurement, Supply Chain and DBE Division, Senior Director of Procurement | (215) 580-3345
Marie Chua, Senior Director, Procurement and Supply Chain Management | (215) 580-8310
Andy Abdollahi, Director, Contract Administration | (215) 580-8267
Michael Collins, Director, Materials Management, Infrastructure | (215) 580-7484
Robin Deverny, Director, Compliance and Quality Assurance | (215) 580-3505
Robert J. Landgraf, Director, Supply Chain Management | (215) 580-8356
John Vito, Director, Materials Management, Automotive, Rail, and Asset Recovery | (215) 580-8354

Materials Management, Rail
Procurements for rail vehicle related parts and equipment. This, however, excludes the purchase of new rail vehicles.

Marie Corbi, Manager, Material Management, Automotive | (215) 580-7773
Jim Richeal, Manager Materials Management, Rail | (215) 580-8314
Carolyne Caruso, Procurement Officer | (215) 580-7599
Peter Chung, Procurement Officer | (215) 580-3776
Dan Clepp, Resource Controller | (215) 580-6066
Dustin Cotton, Procurement Officer | (215) 580-3754
James Koh, Resource Control | (215) 580-6429
Scott Landes, Resource Controller | (215) 580-6801
Scott Mitchell, Resource Controller | (215) 580-6564
Yolanda Medley, Procurement Officer | (215) 580-8350
Lisa Nogari, Resource Controller | (215) 886-3812
Lou Pallante, Resource Controller | (215) 580-3895
John Shtizman, Resource Controller | (215) 580-5136
Harold Simmons, Resource Controller | (215) 580-6307

Materials Management, Infrastructure (Power, Track, Communications & Signals, Bridges & Buildings, City Construction, Shops & Station Maintenance & MRO Materials)
Procurements for infrastructure materials & equipment; metals & fabrication; maintenance of way (signals, ballast, various equipment); construction and building materials.

Robert Price, Manager of Materials Management, Infrastructure | (215) 580-3175
Christopher Bonacorse, Resource Controller | (215) 580-3898

Procurement

BUILDING ACCESS: Please be advised that new security procedures have been implemented for access to SEPTA's 1234 Market Street building. All visitors are now required to sign-in at the front desk located in the lobby area and provide photo identification. Please allow adequate time when submitting procurement documents or when attending any public or private meeting in the building. This process will take approximately 30 minutes to complete. Thank you for your cooperation.
SEPTA’s Website – Bid & RFP Opportunities

Southeastern Pennsylvania Transportation Authority
Serving Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties

Choose Your Service
- Regional Rail
- Market-Frankford Line
- Broad Street Line
- Trolley Lines
- Norristown High Speed Line
- Buses
- CCT Connect

Bid & RFP Opportunities
- $25,001 - $100,000 Non-EPS Bid & RFP Opportunities
- Over $100,000 Non-EPS Bid/RFP Opportunities
- Bid Tabulations

16-00100-ACKR | Value Engineering Consultant Services
Pre-Proposal: July 12, 2016 at 10:00 AM
Deadline for Proposals: August 09, 2016 at 4:30 PM
Contact Name: Janet Coker
Contact Phone: 215-580-8218
Last Updated:

16-00099-AKLM | Replacement of Warminster Storefront
Pre-Bid: June 14, 2016 at 1:00 PM
Deadline for Sealed Bids: July 07, 2016 at 1:00 PM
Contact Name: Kevin Marshall
Contact Phone: 215-580-7610
Last Updated:
Rail & Railroad Fleet Related Parts: Rail vehicle related parts and equipment, excluding the purchase of new rail vehicles

Infrastructure (Power, Track, Communications & Signals, Bridges & Buildings, City Construction, Shops & Station Maintenance): Infrastructure materials & equipment; metals & fabrication; maintenance of way (signals, ballast, various equipment); construction and building materials

Bus & Utility Fleet Replacement Parts: All vehicle related parts and equipment

Maintenance, Repair & Operations (MRO) Materials, IT Equipment, Office Supplies, and All Asset Recovery Functions: Chemicals; janitorial supplies; electrical supplies; industrial mill supplies; safety equipment; wire &
SEPTA's Website – electronic Procurement System (ePS)
Electronic Procurement System (ePS)

The Procurement & Supply Chain Management Department remains committed to providing a full and open competitive environment for procurement opportunities in conformance with local, state and federal regulations. The Authority offers prospective bidders the ability to access information on business opportunities through an electronic system. All pricing offers posted to this system will remain secure and unreadable until the deadline listed.

SEPTA provides an eProcurement System (ePS) allowing registered users to receive automatic notification when a product or service within a firm’s area of business expertise is being procured by SEPTA. This system is free but requires an Internet connected device. No other form of bid or quotation will be accepted for procurements facilitated through ePS.

Prospective bidders can contact the appropriate buyer to receive copies of select procurements not listed in ePS.

Suppliers should first read our registration instructions for ePS. Then, register using the vendor form to request approval for participation in our system.

Upon approval, read the quoting instructions (procurements under $100,000) and bidding instructions (procurements over $100,000) and ePS FAQ to learn how to properly navigate the system. If you need help during the registration process you can contact us by email at epsadmin@septa.org.

ePS Vendor Login

$100,000 and under ePS award listings

$25,001-$100,000 Quote Listings

Terms & Conditions

Video Tutorials: eBid
# SEPTA – ePS Vendor Registration

**SEPTA eProcurement Vendor Registration Form**

*Denotes a Required Field  
**Denotes a Required Field for USA Vendors only.

## Company Information

<table>
<thead>
<tr>
<th>Field</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Name</td>
<td></td>
</tr>
<tr>
<td>Doing Business As</td>
<td></td>
</tr>
<tr>
<td>*Login ID:</td>
<td></td>
</tr>
<tr>
<td>*Password:</td>
<td></td>
</tr>
<tr>
<td>*Confirm Password:</td>
<td></td>
</tr>
<tr>
<td>**Federal Tax #:</td>
<td></td>
</tr>
<tr>
<td>DUNS Number:</td>
<td></td>
</tr>
<tr>
<td>*W-9 Classification:</td>
<td>Select</td>
</tr>
<tr>
<td>*DBE Certification Status:</td>
<td>Select</td>
</tr>
<tr>
<td>Company Website:</td>
<td></td>
</tr>
</tbody>
</table>

## Notify Via Email:

- [ ] Yes - I want to receive automatic notification of solicitations that match my selected Commodity codes as well as being notified 24 hours in advance of the closing of solicitations that match my selected codes.
- [ ] No - I do not want to receive any automatic notifications of solicitations that match my selected Commodity codes. You may change this option at any time by updating your vendor profile.

For help, [please click here](#).
SEPTA – ePS Vendor Registration

*Add/Delete Commodity Code(s):
Please enter a full or partial keyword or a four digit Commodity code number each time you search.

Keyword or Commodity Code: [search]

Company Address

*Address 1: [po_boxes_cannot_be_used_in_this_field]
Address 2:
*City:
*Country: Select
*State/Province/Prefecture: Select
*Zip/Postal Code:

*Attention Of:

*Phone Number: Phone Extension:
Fax Number:

*Email:

Remittance Address

Same as Company Address

Address 1:
Address 2:
City:
Country: Select
State/Province/Prefecture: Select
Zip/Postal Code:

Attention Of:

Phone Number:
Phone Extension:
Fax Number:
Email:
SEPTA – e-Bidding Implementation

Current Process
• Invitations to bid are e-mailed to a list of known vendors.
• Vendors submit bid packages via mail and hand delivery.

eBID Process
• Bids are electronically sent from ePS to all vendors with the relevant commodity code.
• Vendors submit all necessary bid documents electronically.

Benefits
• Currently, documentation may be missing from submitted package and unknown until sealed bid packages are opened.
• eBid flags missing documentation prior to transmission and will disallow submission unless all required items are sufficient.
SEPTA – e-Bidding Implementation

SEPTA eProcurement Vendor Main Menu

- **Vendor Control Panel**
  - Change Vendor Registration Information

- **$100,000 and Under ePS Quotations**
  - View Open Requisitions by Category and Submit Quote(s)
  - RFQ Quote Confirmation List
  - Amend Requisition Quote (Requires Confirmation #)

- **Bids $100,000 and Over ePS**
  - View Open Bids by Category and Submit Quote(s)
  - Bid Confirmation List
  - Amend Bid (Requires Confirmation #)

- **For Rebuilding for the Future Project Contractors/Subcontractors Time Reporting**
  - Add Project Employees
  - View/Modify/Delete Project Employees
  - Add New Week Ending - Weekly Employment/Joba Report
  - View/Modify a Previously Entered Weekly Employment/Joba Report

- **For Certified Payroll Reporting**
### SEPTA eProcurement View Bids

<table>
<thead>
<tr>
<th>Commodity Codes</th>
<th>Bid Number</th>
<th>Bid Title</th>
<th>Open Date</th>
<th>Close Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1456</td>
<td>12-ZZZ-YYY</td>
<td>Bid Title127</td>
<td>3/2/2014</td>
<td>3/12/2014</td>
</tr>
<tr>
<td>1154</td>
<td>55-SSS-AAA</td>
<td>Bid Title</td>
<td>3/2/2014</td>
<td>3/12/2014</td>
</tr>
<tr>
<td>1473</td>
<td>15-11111-AJAC</td>
<td>PURCHASE TWO HIGH RAIL SIONAL 14FT.</td>
<td>3/19/2015</td>
<td>3/20/2015</td>
</tr>
</tbody>
</table>
SEPTA – e-Bidding Implementation

SEPTA eProcurement Bid Details

Bid No 15-99999-AJIV
Open Date 3/20/2015
Deadline 3/24/2015 at 4:00 PM
Delivery Date 4/30/2015
Basis Of Award All
Bid Title VANDAL SHIELD TC-16076 CLEAR ACRYLIC
Bid Description VANDAL SHIELD TC-16076 CLEAR ACRYLIC FITS CURB SIDE #3, 4, 5, 7 & STREET SIDE #3, 4, 5, 7, 8, NEO ARTIC PASSENGER WINDOWS PER SPEC NO AEM-041026 DRAWING NO.A-5166 FOR V0I INSTALLED QUICK CHANGE SYSTEM SEPTA STOCK NO. - 5513030063
Buyer Name Vito John

Notes

Response Forms

- Bid Acknowledgement Form NEW!
- Buy America Certificate 2 NEW!
- Disadvantaged Business Enterprise (DBE) Participation Schedule NEW!
- Certification Regarding Compliance With Immigration Reform And Control Act Of 1996 NEW!
- Non-DBE Participation Schedule NEW!
- Certification Regarding Lobbying NEW!
- SEPTA Solicitation Statutory Form NEW!

Bid Documents

- A-4966DYG.pdf NEW!

Bid Line Items

<table>
<thead>
<tr>
<th>Item No</th>
<th>Description</th>
<th>Quantity</th>
<th>Unit Of Measure</th>
<th>Unit Price</th>
<th>Line Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Latch</td>
<td>500</td>
<td>each</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total $
Thank You!  Questions?