

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY

A G E N D A

REGULAR MEETING

To Be Held At 3:00 PM

MAY 28, 2020

**1234 Market Street, Mezzanine Level
Philadelphia, PA**

1. Approval of Minutes of the Regular Board Meeting of April 23, 2020
2. Financial Report
3. Resolutions
- I. **Administration Committee Review**
 - A. Award of Contract Pursuant to a Request for Proposals
- II. **Operations Committee Review**
 - A. Items for Consideration
 1. Reimbursement Agreement Between SEPTA and the Pennsylvania Department of Transportation Relating to the Reconstruction of JFK Boulevard in Philadelphia County
 2. Acquisition from T.S.T.M. LLC of a Parcel of Property Located at 4901-03 Ridge Avenue to be Used in the Expansion and Improvement of the Wissahickon Transportation Center in Philadelphia
 - B. Authorization to Award Contracts for Various Procurements
 - C. Award of Contracts for Sole Source Procurements
 - D. Authorization to Execute Amendments
4. Report of General Manager

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY

FINANCIAL REPORT

APRIL 2020

For Period Ended April 25, 2020

May 15, 2020

FINANCIAL REPORT - APRIL 2020

COMMENTARY

Summary of Financial Results and Commentary

GROUP 1 - CONSOLIDATED OPERATIONS

- (1.1) Consolidating Statement of Income - (YTD)
- (1.2) Consolidating Statement of Revenue and Expense - (YTD)
- (1.3) Consolidating Statement of Income - (One Month)
- (1.4) Consolidating Statement of Revenue and Expense - (One Month)

GROUP 2 - CITY TRANSIT DIVISION

- (2.1) Comparative Statement of Income
- (2.2) Detail Income Statement - (One Month)
- (2.3) Detail Income Statement - (YTD)

GROUP 3 - VICTORY DIVISION

- (3.1) Comparative Statement of Income
- (3.2) Detail Income Statement - (One Month)
- (3.3) Detail Income Statement - (YTD)

GROUP 4 - FRONTIER DIVISION

- (4.1) Comparative Statement of Income
- (4.2) Detail Income Statement - (One Month)
- (4.3) Detail Income Statement - (YTD)

GROUP 5 - REGIONAL RAIL DIVISION

- (5.1) Comparative Statement of Income
- (5.2) Detail Income Statement - (One Month)
- (5.3) Detail Income Statement - (YTD)

FINANCIAL REPORT - APRIL 2020

COMMENTARY

Summary of Financial Results and Commentary

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
APRIL AND YEAR-TO-DATE RESULTS OF OPERATIONS

SUMMARY

The following is a summary of Divisional operating results (i.e. deficit before operating subsidies) and consolidated results after subsidies for April and the ten-month period then ended. The results are compared to the Fiscal Year 2020 budget and to the prior year results in the accompanying financial statements.

DIVISION	(IN THOUSANDS)			
	MONTH OF APRIL		TEN MONTHS ENDED APRIL	
	2020	2019	2020	2019
City Transit	\$ (56,905)	\$ (43,258)	\$ (514,002)	\$ (478,886)
Victory	(6,078)	(5,829)	(64,316)	(61,923)
Frontier	(2,160)	(2,047)	(23,904)	(22,827)
Regional Rail	(25,929)	(14,437)	(203,430)	(173,606)
Total Deficit Before Subsidies	(91,072)	(65,571)	(805,652)	(737,242)
Operating Subsidies	64,803	62,694	772,546	741,283
Surplus/(Deficit) After Subsidies	(26,269)	(2,877)	(33,106)	4,041
Unrealized Investment Gain/(Loss)	5	(345)	1,237	320
Surplus/(Deficit) after Investment Gain/(Loss)	\$ (26,264)	\$ (3,222)	\$ (31,869)	\$ 4,361

The deficit after subsidies for the month of April was \$26.3 million and the cumulative deficit for the ten months was \$33.1 million. Passenger revenue for the month was \$33.0 million (or 88.2%) lower than budget. Passenger revenue for the ten months of Fiscal 2020 was \$50.3 million (or 13.1%) lower than budget. Shared Ride Program revenue was \$1 million lower than budget for the month of April and was \$1.1 million (or 8.6%) lower than budget for April year-to-date. Operating expenses for the month of April were \$18.0 million lower than budget. For the ten-month period, operating expenses were \$24.6 million (or 2.0%) lower than budget. State and local subsidies show a variance of \$8.7 million for April and \$12.7

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
APRIL AND YEAR-TO-DATE RESULTS OF OPERATIONS

million year-to date. On March 27, 2020, the U.S. Congress passed and the President signed into law the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The CARES Act provides emergency assistance and health care response for individuals, families and businesses affected by the COVID-19 pandemic. The Authority is eligible to receive \$644 million in CARES Act funding, a portion of which will offset a reduction in state and local subsidies from the Service Stabilization Fund when such CARES funding is made available

DIVISIONAL COMMENTARY ON APRIL AND YEAR-TO-DATE RESULTS

CITY TRANSIT DIVISION

The Division's operations for April resulted in a deficit before subsidies of \$56.9 million for the month and a year-to-date deficit before subsidies of \$514.0 million, which is (1.1%) higher than budget.

Passenger revenue for the month of April was \$20.2 million (or 87.5%) lower than budget, and for the ten months of Fiscal 2020 was \$34.8 million (or 14.5%) lower than budget. Shared Ride Program revenue for April year-to-date was \$1.1 million (or 8.6%) lower than budget. Operating expenses for the ten-month period were lower than budget.

For the ten months of the fiscal year, the operating deficit after subsidies was \$22.4 million.

VICTORY DIVISION

The Division's operations for April resulted in a deficit before subsidies of \$6.1 million bringing the cumulative deficit before subsidies for the ten months of the fiscal year to \$64.3 million, which is 1.8% higher than budget.

Passenger revenue for April was \$1.8 million (or 86.6%) lower than budget, and for the ten months of Fiscal 2020 was \$2.5 million (or 11.8%) lower than budget. Operating expenses for the ten-month period were lower than budget.

For the ten months of the fiscal year, the operating deficit after subsidies was \$2.9 million.

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
APRIL AND YEAR-TO-DATE RESULTS OF OPERATIONS

FRONTIER DIVISION

Operations for the month of April resulted in a deficit before subsidies of \$2.2 million bringing the cumulative deficit before subsidies for the ten months of the fiscal year to \$23.9 million, which is 2.6% higher than budget.

Passenger revenue for April was \$455 thousand (or 88.4%) lower than budget, and for the ten months of Fiscal 2020 was \$803 thousand (or 14.7%) lower than budget. Operating expenses for the ten-month period were lower than budget.

For the ten months of the fiscal year, the operating deficit after subsidies was \$1.1 million.

REGIONAL RAIL DIVISION

Operations for the month of April resulted in a deficit before subsidies of \$25.9 million bringing the cumulative deficit before subsidies for the ten-month period to \$203.4 million, which is 11.2% higher than budget.

April passenger revenue was \$10.6 million (or 90.0%) lower than budget, and for the ten months of Fiscal 2020 passenger revenue was \$12.2 million (or 10.3%) lower than budget. Operating expenses for the ten-month period were higher than budget.

For the ten months of the fiscal year, the operating deficit after subsidies was \$6.7 million.

FINANCIAL REPORT - APRIL 2020

GROUP 1 - CONSOLIDATED OPERATIONS

- (1.1) Consolidating Statement of Income - (YTD)
- (1.2) Consolidating Statement of Revenue and Expense - (YTD)
- (1.3) Consolidating Statement of Income - (One Month)
- (1.4) Consolidating Statement of Revenue and Expense - (One Month)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CONSOLIDATING STATEMENT OF INCOME
TEN MONTHS ENDED APRIL 25, 2020

	(THOUSANDS)						BUDGET VARIANCE	
	CITY TRANSIT DIVISION	VICTORY DIVISION	FRONTIER DIVISION	REGIONAL RAIL DIVISION	TOTAL SEPTA	BUDGET AMOUNT	AMOUNT	PERCENT
<u>OPERATING REVENUES</u>								
Passenger Revenue	\$ 205,303	\$ 18,601	\$ 4,667	\$ 105,791	\$ 334,362	\$ 384,652	\$ (50,290)	(13.07)
Other Operating Revenue	20,894	2,509	709	11,649	35,761	36,701	(940)	(2.56)
Sub-Total - Operating Revenue	226,197	21,110	5,376	117,440	370,123	421,353	(51,230)	(12.16)
Shared Ride Program	11,918	-	-	-	11,918	13,044	(1,126)	(8.63)
TOTAL REVENUE AVAILABLE FOR OPERATIONS	238,115	21,110	5,376	117,440	382,041	434,397	(52,356)	(12.05)
<u>OPERATING EXPENSES</u>	<u>752,117</u>	<u>85,426</u>	<u>29,280</u>	<u>320,870</u>	<u>1,187,693</u>	<u>1,212,263</u>	<u>24,570</u>	2.03
DEFICIT BEFORE SUBSIDIES	(514,002)	(64,316)	(23,904)	(203,430)	(805,652)	(777,866)	(27,786)	(3.57)
OPERATING SUBSIDIES	491,570	61,378	22,836	196,762	772,546	777,866	(5,320)	(0.68)
DEFICIT AFTER SUBSIDIES	\$ (22,432)	\$ (2,938)	\$ (1,068)	\$ (6,668)	\$ (33,106)	\$ -	\$ (33,106)	
Unrealized Investment Gain/(Loss)	529	26	5	677	1,237	-	1,237	
DEFICIT AFTER INVESTMENT GAIN/(LOSS)	\$ (21,903)	\$ (2,912)	\$ (1,063)	\$ (5,991)	\$ (31,869)	\$ -	\$ (31,869)	

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CONSOLIDATING STATEMENT OF REVENUES AND EXPENSES
TEN MONTHS ENDED APRIL 25, 2020

(THOUSANDS)

	CITY TRANSIT DIVISION		VICTORY DIVISION		FRONTIER DIVISION		REGIONAL RAIL DIVISION		TOTAL SEPTA	
	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL
OPERATING REVENUES										
Passenger Revenue	\$ 240,125	\$ 205,303	\$ 21,077	\$ 18,601	\$ 5,470	\$ 4,667	\$ 117,980	\$ 105,791	\$ 384,652	\$ 334,362
Shared Ride Program	13,044	11,918	-	-	-	-	-	-	13,044	11,918
Investment Income	1,556	1,425	73	62	21	18	1,353	1,275	3,003	2,780
Other Income	19,150	19,469	2,421	2,447	746	691	11,381	10,374	33,698	32,981
TOTAL OPERATING REVENUE	273,875	238,115	23,571	21,110	6,237	5,376	130,714	117,440	434,397	382,041
OPERATING EXPENSES										
Labor, including Paid Absences	364,420	347,394	41,662	41,153	15,734	15,611	122,459	126,867	544,275	531,025
Fringe Benefits	229,011	221,871	22,318	21,751	7,545	7,777	64,922	64,365	323,796	315,764
Material & Services	132,152	127,613	17,619	15,941	3,825	3,473	101,092	100,041	254,688	247,068
Injuries & Damages	14,836	13,183	735	2,401	263	503	3,782	9,318	19,616	25,405
Propulsion Power	10,132	8,494	1,051	975	-	-	13,493	12,834	24,676	22,303
Fixed Rent	3,302	4,936	161	203	51	65	1,821	1,874	5,335	7,078
Fuel	19,084	16,652	3,022	2,811	2,067	1,807	516	331	24,689	21,601
Depreciation	13,356	11,974	200	191	46	44	5,586	5,240	19,188	17,449
Budget Reduction	(4,000)	-	-	-	-	-	-	-	(4,000)	-
TOTAL OPERATING EXPENSES	782,293	752,117	86,768	85,426	29,531	29,280	313,671	320,870	1,212,263	1,187,693
DEFICIT BEFORE SUBSIDIES	(508,418)	(514,002)	(63,197)	(64,316)	(23,294)	(23,904)	(182,957)	(203,430)	(777,866)	(805,652)
OPERATING SUBSIDIES										
Federal	20,862	20,347	2,650	2,621	955	953	5,401	5,947	29,868	29,868
State	407,126	389,408	52,565	51,011	18,943	18,543	107,148	115,746	585,782	574,708
Local	61,069	58,411	7,885	7,652	2,841	2,781	16,072	17,362	87,867	86,206
Lease Cost/Debt Service	22,251	22,260	97	94	25	25	52,956	56,142	75,329	78,521
Other-Route Guarantees	1,110	1,144	-	-	530	534	1,380	1,565	3,020	3,243
State and Local Budget Reduction	(4,000)	-	-	-	-	-	-	-	(4,000)	-
TOTAL SUBSIDIES	508,418	491,570	63,197	61,378	23,294	22,836	182,957	196,762	777,866	772,546
DEFICIT AFTER SUBSIDIES	\$ -	\$ (22,432)	\$ -	\$ (2,938)	\$ -	\$ (1,068)	\$ -	\$ (6,668)	\$ -	\$ (33,106)
Unrealized Investment Gain/(Loss)	-	529	-	26	-	5	-	677	-	1,237
DEFICIT AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (21,903)	\$ -	\$ (2,912)	\$ -	\$ (1,063)	\$ -	\$ (5,991)	\$ -	\$ (31,869)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CONSOLIDATING STATEMENT OF INCOME
ONE MONTH ENDED APRIL 25, 2020

	(THOUSANDS)						BUDGET VARIANCE	
	CITY TRANSIT DIVISION	VICTORY DIVISION	FRONTIER DIVISION	REGIONAL RAIL DIVISION	TOTAL SEPTA	BUDGET AMOUNT	AMOUNT	PERCENT
<u>OPERATING REVENUES</u>								
Passenger Revenue	\$ 2,895	\$ 272	\$ 60	\$ 1,177	\$ 4,404	\$ 37,453	\$ (33,049)	(88.24)
Other Operating Revenue	<u>1,133</u>	<u>152</u>	<u>18</u>	<u>468</u>	<u>1,771</u>	<u>3,585</u>	<u>(1,814)</u>	<u>(50.60)</u>
Sub-Total - Operating Revenue	4,028	424	78	1,645	6,175	41,038	(34,863)	(84.95)
Shared Ride Program	<u>224</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>224</u>	<u>1,228</u>	<u>(1,004)</u>	<u>(81.76)</u>
TOTAL REVENUE AVAILABLE FOR OPERATIONS	4,252	424	78	1,645	6,399	42,266	(35,867)	(84.86)
<u>OPERATING EXPENSES</u>	<u>61,157</u>	<u>6,502</u>	<u>2,238</u>	<u>27,574</u>	<u>97,471</u>	<u>115,452</u>	<u>17,981</u>	15.57
DEFICIT BEFORE SUBSIDIES	(56,905)	(6,078)	(2,160)	(25,929)	(91,072)	(73,186)	(17,886)	(24.44)
OPERATING SUBSIDIES	<u>39,125</u>	<u>3,761</u>	<u>1,319</u>	<u>20,598</u>	<u>64,803</u>	<u>73,186</u>	<u>(8,383)</u>	<u>(11.45)</u>
DEFICIT AFTER SUBSIDIES	<u>\$ (17,780)</u>	<u>\$ (2,317)</u>	<u>\$ (841)</u>	<u>\$ (5,331)</u>	<u>\$ (26,269)</u>	<u>\$ -</u>	<u>\$ (26,269)</u>	
Unrealized Investment Gain/(Loss)	(9)	-	-	14	5	-	5	
<u>DEFICIT AFTER INVESTMENT GAIN/(LOSS)</u>	<u>\$ (17,789)</u>	<u>\$ (2,317)</u>	<u>\$ (841)</u>	<u>\$ (5,317)</u>	<u>\$ (26,264)</u>	<u>\$ -</u>	<u>\$ (26,264)</u>	

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CONSOLIDATING STATEMENT OF REVENUES AND EXPENSES
ONE MONTH ENDED APRIL 25, 2020

	(THOUSANDS)									
	CITY TRANSIT DIVISION		VICTORY DIVISION		FRONTIER DIVISION		REGIONAL RAIL DIVISION		TOTAL SEPTA	
	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL
OPERATING REVENUES										
Passenger Revenue	\$ 23,139	\$ 2,895	\$ 2,027	272	515	\$ 60	\$ 11,772	\$ 1,177	\$ 37,453	\$ 4,404
Shared Ride Program	1,228	224	-	-	-	-	-	-	1,228	224
Investment Income	130	74	7	3	2	1	131	62	270	140
Other Income	1,930	1,059	236	149	75	17	1,074	406	3,315	1,631
TOTAL OPERATING REVENUE	26,427	4,252	2,270	424	592	78	12,977	1,645	42,266	6,399
OPERATING EXPENSES										
Labor, including Paid Absences	34,339	25,962	3,946	2,939	1,499	1,092	11,428	9,059	51,212	39,052
Fringe Benefits	21,744	22,190	2,104	1,960	705	652	6,170	5,243	30,723	30,045
Material & Services	12,838	8,641	1,720	755	367	261	9,729	9,819	24,654	19,476
Injuries & Damages	1,379	923	68	527	24	90	381	1,907	1,852	3,447
Propulsion Power	962	760	101	84	-	-	1,321	751	2,384	1,595
Fixed Rent	289	333	13	11	4	5	174	167	480	516
Fuel	1,708	1,134	275	205	190	133	48	34	2,221	1,506
Depreciation	1,342	1,214	20	21	5	5	559	594	1,926	1,834
Budget Reduction	-	-	-	-	-	-	-	-	-	-
TOTAL OPERATING EXPENSES	74,601	61,157	8,247	6,502	2,794	2,238	29,810	27,574	115,452	97,471
DEFICIT BEFORE SUBSIDIES	(48,174)	(56,905)	(5,977)	(6,078)	(2,202)	(2,160)	(16,833)	(25,929)	(73,186)	(91,072)
OPERATING SUBSIDIES										
Federal	1,961	1,829	251	190	90	65	493	711	2,795	2,795
State	38,277	30,524	4,972	3,098	1,788	1,041	9,781	12,558	54,818	47,221
Local	5,742	4,578	746	465	268	158	1,467	1,884	8,223	7,085
Lease Cost/Debt Service	2,083	2,083	8	8	3	2	4,954	5,408	7,048	7,501
Other-Route Guarantees	111	111	-	-	53	53	138	37	302	201
State and Local Budget Reduction	-	-	-	-	-	-	-	-	-	-
TOTAL SUBSIDIES	48,174	39,125	5,977	3,761	2,202	1,319	16,833	20,598	73,186	64,803
DEFICIT AFTER SUBSIDIES	\$ -	\$ (17,780)	\$ -	\$ (2,317)	\$ -	\$ (841)	\$ -	\$ (5,331)	\$ -	\$ (26,269)
Unrealized Investment Gain/(Loss)	-	(9)	-	-	-	-	-	14	-	5
DEFICIT AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (17,789)	\$ -	\$ (2,317)	\$ -	\$ (841)	\$ -	\$ (5,317)	\$ -	\$ (26,264)

FINANCIAL REPORT - APRIL 2020

GROUP 2 - CITY TRANSIT DIVISION

- (2.1) Comparative Statement of Income
- (2.2) Detail Income Statement - (One Month)
- (2.3) Detail Income Statement - (YTD)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CITY TRANSIT DIVISION
COMPARATIVE STATEMENT OF INCOME
PERIOD ENDED APRIL 25, 2020

(THOUSANDS)

ONE MONTH ENDED APRIL 25, 2020					TEN MONTHS ENDED APRIL 25, 2020					
THIS YEAR			LAST YEAR			THIS YEAR			LAST YEAR	
BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %		BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %
					<u>OPERATING REVENUES</u>					
\$ 23,139	\$ 2,895	(87.49)	\$ 23,211	(87.53)	Passenger Revenue	\$ 240,125	\$ 205,303	(14.50)	\$ 236,881	(13.33)
2,060	1,133	(45.00)	1,991	(43.09)	Other Operating Revenue	20,706	20,894	0.91	21,464	(2.66)
25,199	4,028	(84.02)	25,202	(84.02)	Sub-Total - Operating Revenue	260,831	226,197	(13.28)	258,345	(12.44)
1,228	224	(81.76)	1,297	(82.73)	Shared Ride Program	13,044	11,918	(8.63)	13,119	(9.15)
26,427	4,252	(83.91)	26,499	(83.95)	TOTAL REVENUE AVAILABLE FOR OPERATIONS	273,875	238,115	(13.06)	271,464	(12.28)
74,601	61,157	18.02	69,757	12.33	OPERATING EXPENSES	782,293	752,117	3.86	750,350	(0.24)
(48,174)	(56,905)	(18.12)	(43,258)	(31.55)	DEFICIT BEFORE SUBSIDIES	(508,418)	(514,002)	(1.10)	(478,886)	(7.33)
48,174	39,125	(18.78)	41,283	(5.23)	OPERATING SUBSIDIES	508,418	491,570	(3.31)	481,675	2.05
-	(17,780)		(1,975)		SURPLUS/(DEFICIT) AFTER SUBSIDIES	-	(22,432)		2,789	
-	(9)		(184)		Unrealized Investment Gain/(Loss)	-	529		256	
\$ -	\$ (17,789)		\$ (2,159)		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (21,903)		\$ 3,045	
4,993	2,472	(50.49)	5,030	(50.85)	TOTAL VEHICLE MILES	52,469	49,181	(6.27)	52,254	(5.88)
405	93	(77.04)	368	(74.73)	SHARED RIDE PROGRAM IN ABOVE	4,239	3,538	(16.54)	3,849	(8.08)
12,768	1,697	(86.71)	12,699	(86.64)	REVENUE PASSENGER JOURNEYS	132,438	114,336	(13.67)	130,275	(12.23)
44	9	(79.55)	48	(81.25)	SHARED RIDE PROGRAM IN ABOVE	484	442	(8.68)	486	(9.05)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CITY TRANSIT DIVISION
DETAIL INCOME STATEMENT
ONE MONTH ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL BETTER (WORSE) LAST YEAR			THIS YEAR		THIS YEAR ACTUAL BETTER (WORSE) BUDGET	
	AMOUNT	%		BUDGET AMOUNT	ACTUAL AMOUNT	AMOUNT	%
			<u>OPERATING REVENUES</u>				
\$ 23,211	\$ (20,316)	(87.53)	Passenger Revenue	\$ 23,139	\$ 2,895	\$ (20,244)	(87.49)
101	(27)	(26.73)	Investment Income	130	74	(56)	(43.08)
1,890	(831)	(43.97)	Other Income	1,930	1,059	(871)	(45.13)
<u>25,202</u>	<u>(21,174)</u>	<u>(84.02)</u>	SUB-TOTAL	<u>25,199</u>	<u>4,028</u>	<u>(21,171)</u>	<u>(84.02)</u>
1,297	(1,073)	(82.73)	Shared Ride Program	1,228	224	(1,004)	(81.76)
<u>26,499</u>	<u>(22,247)</u>	<u>(83.95)</u>	TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>26,427</u>	<u>4,252</u>	<u>(22,175)</u>	<u>(83.91)</u>
			<u>OPERATING EXPENSES</u>				
53,184	5,032	9.46	Labor & Fringe Benefits	56,083	48,152	7,931	14.14
11,844	3,203	27.04	Material & Services	12,838	8,641	4,197	32.69
590	(333)	(56.44)	Injuries & Damages	1,379	923	456	33.07
953	193	20.25	Propulsion Power	962	760	202	21.00
320	(13)	(4.06)	Fixed Rent	289	333	(44)	(15.22)
1,676	542	32.34	Fuel	1,708	1,134	574	33.61
1,190	(24)	(2.02)	Depreciation	1,342	1,214	128	9.54
-	-	-	Budget Reduction	-	-	-	-
<u>69,757</u>	<u>8,600</u>	<u>12.33</u>	TOTAL OPERATING EXPENSES	<u>74,601</u>	<u>61,157</u>	<u>13,444</u>	<u>18.02</u>
<u>(43,258)</u>	<u>(13,647)</u>	<u>(31.55)</u>	DEFICIT BEFORE SUBSIDIES	<u>(48,174)</u>	<u>(56,905)</u>	<u>(8,731)</u>	<u>(18.12)</u>
			<u>OPERATING SUBSIDIES</u>				
2,076	(247)	(11.90)	Federal	1,961	1,829	(132)	(6.73)
31,873	(1,349)	(4.23)	State	38,277	30,524	(7,753)	(20.25)
4,782	(204)	(4.27)	Local	5,742	4,578	(1,164)	(20.27)
2,440	(357)	(14.63)	Lease Cost/Debt Service	2,083	2,083	-	-
112	(1)	(0.89)	Other - Route Guarantees	111	111	-	-
-	-	-	State and Local Budget Reduction	-	-	-	-
<u>41,283</u>	<u>(2,158)</u>	<u>(5.23)</u>	TOTAL OPERATING SUBSIDIES	<u>48,174</u>	<u>39,125</u>	<u>(9,049)</u>	<u>(18.78)</u>
<u>(1,975)</u>	<u>(15,805)</u>	<u>-</u>	SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(17,780)</u>	<u>(17,780)</u>	<u>-</u>
<u>(184)</u>	<u>175</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>(9)</u>	<u>(9)</u>	
<u>\$ (2,159)</u>	<u>\$ (15,630)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (17,789)</u>	<u>\$ (17,789)</u>	

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
CITY TRANSIT DIVISION
DETAIL INCOME STATEMENT
TEN MONTHS ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL			THIS YEAR		THIS YEAR ACTUAL	
	BETTER (WORSE) LAST YEAR AMOUNT	%		BUDGET AMOUNT	ACTUAL AMOUNT	BETTER (WORSE) BUDGET AMOUNT	%
\$ 236,881	\$ (31,578)	(13.33)	<u>OPERATING REVENUES</u>				
1,551	(126)	(8.12)	Passenger Revenue	\$ 240,125	\$ 205,303	\$ (34,822)	(14.50)
19,913	(444)	(2.23)	Investment Income	1,556	1,425	(131)	(8.42)
258,345	(32,148)	(12.44)	Other Income	19,150	19,469	319	1.67
13,119	(1,201)	(9.15)	SUB-TOTAL	260,831	226,197	(34,634)	(13.28)
271,464	(33,349)	(12.28)	Shared Ride Program	13,044	11,918	(1,126)	(8.63)
			TOTAL REVENUE AVAILABLE FOR OPERATIONS	273,875	238,115	(35,760)	(13.06)
			<u>OPERATING EXPENSES</u>				
563,610	(5,655)	(1.00)	Labor & Fringe Benefits	593,431	569,265	24,166	4.07
129,615	2,002	1.54	Material & Services	132,152	127,613	4,539	3.43
14,414	1,231	8.54	Injuries & Damages	14,836	13,183	1,653	11.14
9,449	955	10.11	Propulsion Power	10,132	8,494	1,638	16.17
3,868	(1,068)	(27.61)	Fixed Rent	3,302	4,936	(1,634)	(49.49)
17,563	911	5.19	Fuel	19,084	16,652	2,432	12.74
11,831	(143)	(1.21)	Depreciation	13,356	11,974	1,382	10.35
-	-	-	Budget Reduction	(4,000)	-	(4,000)	-
750,350	(1,767)	(0.24)	TOTAL OPERATING EXPENSES	782,293	752,117	30,176	3.86
(478,886)	(35,116)	(7.33)	DEFICIT BEFORE SUBSIDIES	(508,418)	(514,002)	(5,584)	(1.10)
			<u>OPERATING SUBSIDIES</u>				
21,028	(681)	(3.24)	Federal	20,862	20,347	(515)	(2.47)
379,418	9,990	2.63	State	407,126	389,408	(17,718)	(4.35)
56,914	1,497	2.63	Local	61,069	58,411	(2,658)	(4.35)
23,222	(962)	(4.14)	Lease Cost/Debt Service	22,251	22,260	9	0.04
1,093	51	4.67	Other - Route Guarantees	1,110	1,144	34	3.06
-	-	-	State and Local Budget Reduction	(4,000)	-	4,000	-
481,675	9,895	2.05	TOTAL OPERATING SUBSIDIES	508,418	491,570	(16,848)	(3.31)
2,789	(25,221)	-	SURPLUS/(DEFICIT) AFTER SUBSIDIES	-	(22,432)	(22,432)	-
256	273		Unrealized Investment Gain/(Loss)	-	529	529	
\$ 3,045	\$ (24,948)		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (21,903)	\$ (21,903)	

FINANCIAL REPORT - APRIL 2020

GROUP 3 - VICTORY DIVISION

- (3.1) Comparative Statement of Income
- (3.2) Detail Income Statement - (One Month)
- (3.3) Detail Income Statement - (YTD)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
VICTORY DIVISION
COMPARATIVE STATEMENT OF INCOME
PERIOD ENDED APRIL 25, 2020

(THOUSANDS)

ONE MONTH ENDED APRIL 25, 2020					TEN MONTHS ENDED APRIL 25, 2020					
THIS YEAR			LAST YEAR			THIS YEAR			LAST YEAR	
BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %		BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %
					<u>OPERATING REVENUES</u>					
\$ 2,027	\$ 272	(86.58)	\$ 1,998	(86.39)	Passenger Revenue	\$ 21,077	\$ 18,601	(11.75)	\$ 20,756	(10.38)
243	152	(37.45)	242	(37.19)	Other Operating Revenue	2,494	2,509	0.60	2,500	0.36
<u>2,270</u>	<u>424</u>	<u>(81.32)</u>	<u>2,240</u>	<u>(81.07)</u>	TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>23,571</u>	<u>21,110</u>	<u>(10.44)</u>	<u>23,256</u>	<u>(9.23)</u>
<u>8,247</u>	<u>6,502</u>	<u>21.16</u>	<u>8,069</u>	<u>19.42</u>	OPERATING EXPENSES	<u>86,768</u>	<u>85,426</u>	<u>1.55</u>	<u>85,179</u>	<u>(0.29)</u>
(5,977)	(6,078)	(1.69)	(5,829)	(4.27)	DEFICIT BEFORE SUBSIDIES	(63,197)	(64,316)	(1.77)	(61,923)	(3.86)
<u>5,977</u>	<u>3,761</u>	<u>(37.08)</u>	<u>5,563</u>	<u>(32.39)</u>	OPERATING SUBSIDIES	<u>63,197</u>	<u>61,378</u>	<u>(2.88)</u>	<u>62,302</u>	<u>(1.48)</u>
<u>-</u>	<u>(2,317)</u>		<u>(266)</u>		SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(2,938)</u>		<u>379</u>	
<u>-</u>	<u>-</u>		<u>(10)</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>26</u>		<u>13</u>	
<u>\$ -</u>	<u>\$ (2,317)</u>		<u>\$ (276)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (2,912)</u>		<u>\$ 392</u>	
900	414	(54.00)	903	(54.15)	TOTAL VEHICLE MILES	9,513	8,864	(6.82)	9,481	(6.51)
1,052	141	(86.60)	1,024	(86.23)	REVENUE PASSENGER JOURNEYS	10,975	9,643	(12.14)	10,716	(10.01)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
VICTORY DIVISION
DETAIL INCOME STATEMENT
ONE MONTH ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL BETTER (WORSE) LAST YEAR		THIS YEAR BUDGET ACTUAL		THIS YEAR ACTUAL BETTER (WORSE) BUDGET	
	AMOUNT	%	AMOUNT	AMOUNT	AMOUNT	%
<p>\$ 1,998</p> <p style="padding-left: 20px;">1</p> <p style="padding-left: 20px;">241</p> <hr style="width: 50%; margin-left: 0;"/> <p>2,240</p> <p>6,061</p> <p>1,555</p> <p style="padding-left: 20px;">27</p> <p style="padding-left: 20px;">116</p> <p style="padding-left: 20px;">9</p> <p style="padding-left: 20px;">283</p> <p style="padding-left: 20px;">18</p> <hr style="width: 50%; margin-left: 0;"/> <p>8,069</p> <p>(5,829)</p> <p style="padding-left: 20px;">288</p> <p>4,572</p> <p style="padding-left: 20px;">686</p> <p style="padding-left: 20px;">17</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>5,563</p> <p>(266)</p> <p>(10)</p> <hr style="width: 50%; margin-left: 0;"/> <p>\$ (276)</p>	<p>\$ (1,726)</p> <p style="padding-left: 20px;">2</p> <p style="padding-left: 20px;">(92)</p> <hr style="width: 50%; margin-left: 0;"/> <p>(1,816)</p> <p>1,162</p> <p>800</p> <p style="padding-left: 20px;">(500)</p> <p style="padding-left: 20px;">32</p> <p style="padding-left: 20px;">(2)</p> <p style="padding-left: 20px;">78</p> <p style="padding-left: 20px;">(3)</p> <hr style="width: 50%; margin-left: 0;"/> <p>1,567</p> <p>(249)</p> <p>(98)</p> <p>(1,474)</p> <p style="padding-left: 20px;">(221)</p> <p style="padding-left: 20px;">(9)</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>(1,802)</p> <p>(2,051)</p> <p>10</p> <hr style="width: 50%; margin-left: 0;"/> <p>\$ (2,041)</p>	<p>(86.39)</p> <p style="padding-left: 20px;">-</p> <p style="padding-left: 20px;">(38.17)</p> <hr style="width: 50%; margin-left: 0;"/> <p>(81.07)</p> <p>19.17</p> <p>51.45</p> <p style="padding-left: 20px;">-</p> <p style="padding-left: 20px;">27.59</p> <p style="padding-left: 20px;">(22.22)</p> <p style="padding-left: 20px;">27.56</p> <p style="padding-left: 20px;">(16.67)</p> <hr style="width: 50%; margin-left: 0;"/> <p>19.42</p> <p>(4.27)</p> <p>(34.03)</p> <p>(32.24)</p> <p>(32.22)</p> <p>(52.94)</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>(32.39)</p> <p>-</p> <p>-</p> <hr style="width: 50%; margin-left: 0;"/> <p>-</p>	<p><u>OPERATING REVENUES</u></p> <p>Passenger Revenue</p> <p>Investment Income</p> <p>Other Income</p> <hr style="width: 50%; margin-left: 0;"/> <p>TOTAL REVENUE AVAILABLE FOR OPERATIONS</p> <p><u>OPERATING EXPENSES</u></p> <p>Labor & Fringe Benefits</p> <p>Material & Services</p> <p>Injuries & Damages</p> <p>Propulsion Power</p> <p>Fixed Rent</p> <p>Fuel</p> <p>Depreciation</p> <hr style="width: 50%; margin-left: 0;"/> <p>TOTAL OPERATING EXPENSES</p> <p>DEFICIT BEFORE SUBSIDIES</p> <p><u>OPERATING SUBSIDIES</u></p> <p>Federal</p> <p>State</p> <p>Local</p> <p>Lease Cost/Debt Service</p> <p>Other - Route Guarantees</p> <hr style="width: 50%; margin-left: 0;"/> <p>TOTAL OPERATING SUBSIDIES</p> <p>SURPLUS/(DEFICIT) AFTER SUBSIDIES</p> <p>Unrealized Investment Gain/(Loss)</p> <p>SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)</p>	<p>\$ 2,027</p> <p style="padding-left: 20px;">7</p> <p style="padding-left: 20px;">236</p> <hr style="width: 50%; margin-left: 0;"/> <p>2,270</p> <p>6,050</p> <p>1,720</p> <p style="padding-left: 20px;">68</p> <p style="padding-left: 20px;">101</p> <p style="padding-left: 20px;">13</p> <p style="padding-left: 20px;">275</p> <p style="padding-left: 20px;">20</p> <hr style="width: 50%; margin-left: 0;"/> <p>8,247</p> <p>(5,977)</p> <p>251</p> <p>4,972</p> <p style="padding-left: 20px;">746</p> <p style="padding-left: 20px;">8</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>5,977</p> <p>-</p> <p>-</p> <hr style="width: 50%; margin-left: 0;"/> <p>\$ -</p>	<p>\$ 272</p> <p style="padding-left: 20px;">3</p> <p style="padding-left: 20px;">149</p> <hr style="width: 50%; margin-left: 0;"/> <p>424</p> <p>4,899</p> <p>755</p> <p style="padding-left: 20px;">527</p> <p style="padding-left: 20px;">84</p> <p style="padding-left: 20px;">11</p> <p style="padding-left: 20px;">205</p> <p style="padding-left: 20px;">21</p> <hr style="width: 50%; margin-left: 0;"/> <p>6,502</p> <p>(6,078)</p> <p>190</p> <p>3,098</p> <p style="padding-left: 20px;">465</p> <p style="padding-left: 20px;">8</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>3,761</p> <p>(2,317)</p> <p>-</p> <hr style="width: 50%; margin-left: 0;"/> <p>\$ (2,317)</p>	<p>\$ (1,755)</p> <p style="padding-left: 20px;">(4)</p> <p style="padding-left: 20px;">(87)</p> <hr style="width: 50%; margin-left: 0;"/> <p>(1,846)</p> <p>1,151</p> <p>965</p> <p style="padding-left: 20px;">(459)</p> <p style="padding-left: 20px;">17</p> <p style="padding-left: 20px;">2</p> <p style="padding-left: 20px;">70</p> <p style="padding-left: 20px;">(1)</p> <hr style="width: 50%; margin-left: 0;"/> <p>1,745</p> <p>(101)</p> <p>(61)</p> <p>(1,874)</p> <p style="padding-left: 20px;">(281)</p> <p style="padding-left: 20px;">-</p> <p style="padding-left: 20px;">-</p> <hr style="width: 50%; margin-left: 0;"/> <p>(2,216)</p> <p>(2,317)</p> <p>-</p> <hr style="width: 50%; margin-left: 0;"/> <p>\$ (2,317)</p>

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
VICTORY DIVISION
DETAIL INCOME STATEMENT
TEN MONTHS ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL BETTER (WORSE) LAST YEAR			THIS YEAR BUDGET ACTUAL		THIS YEAR ACTUAL BETTER (WORSE) BUDGET	
	AMOUNT	%		AMOUNT	AMOUNT	AMOUNT	%
\$ 20,756	\$ (2,155)	(10.38)	<u>OPERATING REVENUES</u>	\$ 21,077	\$ 18,601	\$ (2,476)	(11.75)
68	(6)	(8.82)	Passenger Revenue	73	62	(11)	(15.07)
2,432	15	0.62	Investment Income	2,421	2,447	26	1.07
23,256	(2,146)	(9.23)	Other Income	23,571	21,110	(2,461)	(10.44)
			TOTAL REVENUE AVAILABLE FOR OPERATIONS				
			<u>OPERATING EXPENSES</u>				
63,315	411	0.65	Labor & Fringe Benefits	63,980	62,904	1,076	1.68
16,799	858	5.11	Material & Services	17,619	15,941	1,678	9.52
701	(1,700)	-	Injuries & Damages	735	2,401	(1,666)	-
1,073	98	9.13	Propulsion Power	1,051	975	76	7.23
159	(44)	(27.67)	Fixed Rent	161	203	(42)	(26.09)
2,947	136	4.61	Fuel	3,022	2,811	211	6.98
185	(6)	(3.24)	Depreciation	200	191	9	4.50
85,179	(247)	(0.29)	TOTAL OPERATING EXPENSES	86,768	85,426	1,342	1.55
			DEFICIT BEFORE SUBSIDIES	(63,197)	(64,316)	(1,119)	(1.77)
			<u>OPERATING SUBSIDIES</u>				
2,792	(171)	(6.12)	Federal	2,650	2,621	(29)	(1.09)
51,644	(633)	(1.23)	State	52,565	51,011	(1,554)	(2.96)
7,747	(95)	(1.23)	Local	7,885	7,652	(233)	(2.95)
119	(25)	(21.01)	Lease Cost/Debt Service	97	94	(3)	(3.09)
-	-	-	Other - Route Guarantees	-	-	-	-
62,302	(924)	(1.48)	TOTAL OPERATING SUBSIDIES	63,197	61,378	(1,819)	(2.88)
			SURPLUS/(DEFICIT) AFTER SUBSIDIES	-	(2,938)	(2,938)	-
379	(3,317)	-	Unrealized Investment Gain/(Loss)	-	26	26	-
13	13	-	SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	-	\$ (2,912)	\$ (2,912)	-
\$ 392	\$ (3,304)	-					

FINANCIAL REPORT - APRIL 2020

GROUP 4 - FRONTIER DIVISION

- (4.1) Comparative Statement of Income
- (4.2) Detail Income Statement - (One Month)
- (4.3) Detail Income Statement - (YTD)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
FRONTIER DIVISION
COMPARATIVE STATEMENT OF INCOME
PERIOD ENDED APRIL 25, 2020

(THOUSANDS)

ONE MONTH ENDED APRIL 25, 2020					TEN MONTHS ENDED APRIL 25, 2020					
THIS YEAR			LAST YEAR			THIS YEAR			LAST YEAR	
BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %		BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %
					<u>OPERATING REVENUES</u>					
\$ 515	\$ 60	(88.35)	\$ 504	(88.10)	Passenger Revenue	\$ 5,470	\$ 4,667	(14.68)	\$ 5,340	(12.60)
77	18	(76.62)	59	(69.49)	Other Operating Revenue	767	709	(7.56)	641	10.61
<u>592</u>	<u>78</u>	<u>(86.82)</u>	<u>563</u>	<u>(86.15)</u>	TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>6,237</u>	<u>5,376</u>	<u>(13.80)</u>	<u>5,981</u>	<u>(10.12)</u>
<u>2,794</u>	<u>2,238</u>	<u>19.90</u>	<u>2,610</u>	<u>14.25</u>	OPERATING EXPENSES	<u>29,531</u>	<u>29,280</u>	<u>0.85</u>	<u>28,808</u>	<u>(1.64)</u>
(2,202)	(2,160)	1.91	(2,047)	(5.52)	DEFICIT BEFORE SUBSIDIES	(23,294)	(23,904)	(2.62)	(22,827)	(4.72)
<u>2,202</u>	<u>1,319</u>	<u>(40.10)</u>	<u>1,950</u>	<u>(32.36)</u>	OPERATING SUBSIDIES	<u>23,294</u>	<u>22,836</u>	<u>(1.97)</u>	<u>22,964</u>	<u>(0.56)</u>
<u>-</u>	<u>(841)</u>		<u>(97)</u>		SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(1,068)</u>		<u>137</u>	
<u>-</u>	<u>-</u>		<u>(2)</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>5</u>		<u>3</u>	
<u>\$ -</u>	<u>\$ (841)</u>		<u>\$ (99)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (1,063)</u>		<u>\$ 140</u>	
441	249	(43.54)	439	(43.28)	TOTAL VEHICLE MILES	4,608	4,377	(5.01)	4,617	(5.20)
257	26	(89.88)	252	(89.68)	REVENUE PASSENGER JOURNEYS	2,728	2,347	(13.97)	2,683	(12.52)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
FRONTIER DIVISION
DETAIL INCOME STATEMENT
ONE MONTH ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL BETTER (WORSE) LAST YEAR			THIS YEAR		THIS YEAR ACTUAL BETTER (WORSE) BUDGET	
	AMOUNT	%		BUDGET AMOUNT	ACTUAL AMOUNT	AMOUNT	%
\$ 504	\$ (444)	(88.10)	<u>OPERATING REVENUES</u>	\$ 515	\$ 60	\$ (455)	(88.35)
-	1	-	Passenger Revenue	2	1	- (1)	(50.00)
59	(42)	(71.19)	Investment Income	75	17	(58)	(77.33)
563	(485)	(86.15)	Other Income	592	78	(514)	(86.82)
			TOTAL REVENUE AVAILABLE FOR OPERATIONS				
			<u>OPERATING EXPENSES</u>				
2,089	345	16.52	Labor & Fringe Benefits	2,204	1,744	460	20.87
317	56	17.67	Material & Services	367	261	106	28.88
16	(74)	-	Injuries & Damages	24	90	(66)	-
3	(2)	(66.67)	Fixed Rent	4	5	(1)	(25.00)
180	47	26.11	Fuel	190	133	57	30.00
5	-	-	Depreciation	5	5	-	-
2,610	372	14.25	TOTAL OPERATING EXPENSES	2,794	2,238	556	19.90
(2,047)	(113)	(5.52)	DEFICIT BEFORE SUBSIDIES	(2,202)	(2,160)	42	1.91
			<u>OPERATING SUBSIDIES</u>				
99	(34)	(34.34)	Federal	90	65	(25)	(27.78)
1,559	(518)	(33.23)	State	1,788	1,041	(747)	(41.78)
233	(75)	(32.19)	Local	268	158	(110)	(41.04)
6	(4)	(66.67)	Lease Cost/Debt Service	3	2	(1)	(33.33)
53	-	-	Other - Route Guarantees	53	53	-	-
1,950	(631)	(32.36)	TOTAL OPERATING SUBSIDIES	2,202	1,319	(883)	(40.10)
(97)	(744)	-	SURPLUS/(DEFICIT) AFTER SUBSIDIES	-	(841)	(841)	-
(2)	2		Unrealized Investment Gain/(Loss)	-	-	-	
\$ (99)	\$ (742)		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (841)	\$ (841)	

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
FRONTIER DIVISION
DETAIL INCOME STATEMENT
TEN MONTHS ENDED APRIL 25, 2020

(THOUSANDS)

<u>LAST YEAR</u> <u>AMOUNT</u>	<u>THIS YEAR ACTUAL</u> <u>BETTER (WORSE) LAST YEAR</u>			<u>THIS YEAR</u> <u>BUDGET</u> <u>ACTUAL</u>		<u>THIS YEAR ACTUAL</u> <u>BETTER (WORSE) BUDGET</u>	
<u>AMOUNT</u>	<u>AMOUNT</u>	<u>%</u>		<u>AMOUNT</u>	<u>AMOUNT</u>	<u>AMOUNT</u>	<u>%</u>
			<u>OPERATING REVENUES</u>				
\$ 5,340	\$ (673)	(12.60)	Passenger Revenue	\$ 5,470	\$ 4,667	\$ (803)	(14.68)
21	(3)	(14.29)	Investment Income	21	18	(3)	(14.29)
620	71	11.45	Other Income	746	691	(55)	(7.37)
<u>5,981</u>	<u>(605)</u>	<u>(10.12)</u>	TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>6,237</u>	<u>5,376</u>	<u>(861)</u>	<u>(13.80)</u>
			<u>OPERATING EXPENSES</u>				
22,789	(599)	(2.63)	Labor & Fringe Benefits	23,279	23,388	(109)	(0.47)
3,667	194	5.29	Material & Services	3,825	3,473	352	9.20
291	(212)	(72.85)	Injuries & Damages	263	503	(240)	(91.25)
51	(14)	(27.45)	Fixed Rent	51	65	(14)	(27.45)
1,966	159	8.09	Fuel	2,067	1,807	260	12.58
44	-	-	Depreciation	46	44	2	4.35
<u>28,808</u>	<u>(472)</u>	<u>(1.64)</u>	TOTAL OPERATING EXPENSES	<u>29,531</u>	<u>29,280</u>	<u>251</u>	<u>0.85</u>
<u>(22,827)</u>	<u>(1,077)</u>	<u>(4.72)</u>	DEFICIT BEFORE SUBSIDIES	<u>(23,294)</u>	<u>(23,904)</u>	<u>(610)</u>	<u>(2.62)</u>
			<u>OPERATING SUBSIDIES</u>				
1,006	(53)	(5.27)	Federal	955	953	(2)	(0.21)
18,603	(60)	(0.32)	State	18,943	18,543	(400)	(2.11)
2,790	(9)	(0.32)	Local	2,841	2,781	(60)	(2.11)
32	(7)	(21.88)	Lease Cost/Debt Service	25	25	-	-
533	1	0.19	Other - Route Guarantees	530	534	4	0.75
<u>22,964</u>	<u>(128)</u>	<u>(0.56)</u>	TOTAL OPERATING SUBSIDIES	<u>23,294</u>	<u>22,836</u>	<u>(458)</u>	<u>(1.97)</u>
<u>137</u>	<u>(1,205)</u>	<u>-</u>	SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(1,068)</u>	<u>(1,068)</u>	<u>-</u>
<u>3</u>	<u>2</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>5</u>	<u>5</u>	
<u>\$ 140</u>	<u>\$ (1,203)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (1,063)</u>	<u>\$ (1,063)</u>	

FINANCIAL REPORT - APRIL 2020

GROUP 5 - REGIONAL RAIL DIVISION

- (5.1) Comparative Statement of Income
- (5.2) Detail Income Statement - (One Month)
- (5.3) Detail Income Statement - (YTD)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
REGIONAL RAIL DIVISION
COMPARATIVE STATEMENT OF INCOME
PERIOD ENDED APRIL 25, 2020

(THOUSANDS)

ONE MONTH ENDED APRIL 25, 2020					TEN MONTHS ENDED APRIL 25, 2020					
THIS YEAR			LAST YEAR			THIS YEAR		LAST YEAR		
BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %		BUDGET AMOUNT	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) BUDGET %	ACTUAL AMOUNT	ACTUAL BETTER/ (WORSE) LAST YEAR %
					<u>OPERATING REVENUES</u>					
\$ 11,772	\$ 1,177	(90.00)	\$ 11,708	(89.95)	Passenger Revenue	\$ 117,980	\$ 105,791	(10.33)	\$ 117,410	(9.90)
1,205	468	(61.16)	1,133	(58.69)	Other Operating Revenue	12,734	11,649	(8.52)	12,070	(3.49)
<u>12,977</u>	<u>1,645</u>	<u>(87.32)</u>	<u>12,841</u>	<u>(87.19)</u>	TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>130,714</u>	<u>117,440</u>	<u>(10.15)</u>	<u>129,480</u>	<u>(9.30)</u>
<u>29,810</u>	<u>27,574</u>	7.50	<u>27,278</u>	(1.09)	OPERATING EXPENSES	<u>313,671</u>	<u>320,870</u>	(2.30)	<u>303,086</u>	(5.87)
<u>(16,833)</u>	<u>(25,929)</u>	(54.04)	<u>(14,437)</u>	(79.60)	DEFICIT BEFORE SUBSIDIES	<u>(182,957)</u>	<u>(203,430)</u>	(11.19)	<u>(173,606)</u>	(17.18)
<u>16,833</u>	<u>20,598</u>	22.37	<u>13,898</u>	48.21	OPERATING SUBSIDIES	<u>182,957</u>	<u>196,762</u>	7.55	<u>174,342</u>	12.86
<u>-</u>	<u>(5,331)</u>		<u>(539)</u>		SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(6,668)</u>		<u>736</u>	
<u>-</u>	<u>14</u>		<u>(149)</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>677</u>		<u>48</u>	
<u>\$ -</u>	<u>\$ (5,317)</u>		<u>\$ (688)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (5,991)</u>		<u>\$ 784</u>	
1,688	426	(74.76)	1,678	(74.61)	TOTAL VEHICLE MILES	17,837	16,575	(7.08)	17,522	(5.40)
2,787	247	(91.14)	2,778	(91.11)	REVENUE PASSENGER JOURNEYS	28,767	25,971	(9.72)	28,294	(8.21)

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
REGIONAL RAIL DIVISION
DETAIL INCOME STATEMENT
ONE MONTH ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL			THIS YEAR		THIS YEAR ACTUAL	
	BETTER (WORSE) LAST YEAR AMOUNT	%		BUDGET AMOUNT	ACTUAL AMOUNT	BETTER (WORSE) BUDGET AMOUNT	%
\$ 11,708	\$ (10,531)	(89.95)	<u>OPERATING REVENUES</u>				
96	(34)	(35.42)	Passenger Revenue	\$ 11,772	\$ 1,177	\$ (10,595)	(90.00)
1,037	(631)	(60.85)	Investment Income	131	62	(69)	(52.67)
<u>12,841</u>	<u>(11,196)</u>	<u>(87.19)</u>	Other Income	<u>1,074</u>	<u>406</u>	<u>(668)</u>	<u>(62.20)</u>
			TOTAL REVENUE AVAILABLE FOR OPERATIONS	<u>12,977</u>	<u>1,645</u>	<u>(11,332)</u>	<u>(87.32)</u>
			<u>OPERATING EXPENSES</u>				
22,290	7,988	35.84	Labor & Fringe Benefits	17,598	14,302	3,296	18.73
8,419	(1,400)	(16.63)	Material & Services	9,729	9,819	(90)	(0.93)
(5,418)	(7,325)	-	Injuries & Damages	381	1,907	(1,526)	-
1,311	560	42.72	Propulsion Power	1,321	751	570	43.15
85	(82)	(96.47)	Fixed Rent	174	167	7	4.02
29	(5)	(17.24)	Fuel	48	34	14	29.17
562	(32)	(5.69)	Depreciation	559	594	(35)	(6.26)
<u>27,278</u>	<u>(296)</u>	<u>(1.09)</u>	TOTAL OPERATING EXPENSES	<u>29,810</u>	<u>27,574</u>	<u>2,236</u>	<u>7.50</u>
<u>(14,437)</u>	<u>(11,492)</u>	<u>(79.60)</u>	DEFICIT BEFORE SUBSIDIES	<u>(16,833)</u>	<u>(25,929)</u>	<u>(9,096)</u>	<u>(54.04)</u>
			<u>OPERATING SUBSIDIES</u>				
472	239	50.64	Federal	493	711	218	44.22
7,209	5,349	74.20	State	9,781	12,558	2,777	28.39
1,081	803	74.28	Local	1,467	1,884	417	28.43
4,994	414	8.29	Lease Cost/Debt Service	4,954	5,408	454	9.16
142	(105)	(73.94)	Other - Route Guarantees	138	37	(101)	(73.19)
<u>13,898</u>	<u>6,700</u>	<u>48.21</u>	TOTAL OPERATING SUBSIDIES	<u>16,833</u>	<u>20,598</u>	<u>3,765</u>	<u>22.37</u>
<u>(539)</u>	<u>(4,792)</u>	<u>-</u>	SURPLUS/(DEFICIT) AFTER SUBSIDIES	<u>-</u>	<u>(5,331)</u>	<u>(5,331)</u>	<u>-</u>
<u>(149)</u>	<u>163</u>		Unrealized Investment Gain/(Loss)	<u>-</u>	<u>14</u>	<u>14</u>	
<u>\$ (688)</u>	<u>\$ (4,629)</u>		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	<u>\$ -</u>	<u>\$ (5,317)</u>	<u>\$ (5,317)</u>	

SOUTHEASTERN PENNSYLVANIA TRANSPORTATION AUTHORITY
REGIONAL RAIL DIVISION
DETAIL INCOME STATEMENT
TEN MONTHS ENDED APRIL 25, 2020

(THOUSANDS)

LAST YEAR AMOUNT	THIS YEAR ACTUAL BETTER (WORSE) LAST YEAR			THIS YEAR BUDGET ACTUAL		THIS YEAR ACTUAL BETTER (WORSE) BUDGET	
	AMOUNT	%		AMOUNT	AMOUNT	AMOUNT	%
			<u>OPERATING REVENUES</u>				
\$ 117,410	\$ (11,619)	(9.90)	Passenger Revenue	\$ 117,980	\$ 105,791	\$ (12,189)	(10.33)
1,303	(28)	(2.15)	Investment Income	1,353	1,275	(78)	(5.76)
10,767	(393)	(3.65)	Other Income	11,381	10,374	(1,007)	(8.85)
129,480	(12,040)	(9.30)	TOTAL REVENUE AVAILABLE FOR OPERATIONS	130,714	117,440	(13,274)	(10.15)
			<u>OPERATING EXPENSES</u>				
187,675	(3,557)	(1.90)	Labor & Fringe Benefits	187,381	191,232	(3,851)	(2.06)
96,743	(3,298)	(3.41)	Material & Services	101,092	100,041	1,051	1.04
(2,304)	(11,822)	-	Injuries & Damages	3,782	9,318	(5,536)	-
14,769	1,935	13.10	Propulsion Power	13,493	12,834	659	4.88
1,056	(818)	(77.46)	Fixed Rent	1,821	1,874	(53)	(2.91)
387	56	14.47	Fuel	516	331	185	35.85
4,760	(480)	(10.08)	Depreciation	5,586	5,240	346	6.19
303,086	(17,784)	(5.87)	TOTAL OPERATING EXPENSES	313,671	320,870	(7,199)	(2.30)
(173,606)	(29,824)	(17.18)	DEFICIT BEFORE SUBSIDIES	(182,957)	(203,430)	(20,473)	(11.19)
			<u>OPERATING SUBSIDIES</u>				
5,417	530	9.78	Federal	5,401	5,947	546	10.11
100,195	15,551	15.52	State	107,148	115,746	8,598	8.02
15,029	2,333	15.52	Local	16,072	17,362	1,290	8.03
52,284	3,858	7.38	Lease Cost/Debt Service	52,956	56,142	3,186	6.02
1,417	148	10.44	Other - Route Guarantees	1,380	1,565	185	13.41
174,342	22,420	12.86	TOTAL OPERATING SUBSIDIES	182,957	196,762	13,805	7.55
736	(7,404)	-	SURPLUS/(DEFICIT) AFTER SUBSIDIES	-	(6,668)	(6,668)	-
48	629		Unrealized Investment Gain/(Loss)	-	677	677	
\$ 784	\$ (6,775)		SURPLUS/(DEFICIT) AFTER INVESTMENT GAIN/(LOSS)	\$ -	\$ (5,991)	\$ (5,991)	

R E S O L U T I O N

re

AWARD OF CONTRACT
PURSUANT TO A REQUEST FOR PROPOSALS

WHEREAS, SEPTA, which has need for the services as described below, has advertised and solicited proposals from firms wishing to propose; and

WHEREAS, SEPTA staff has requested that the General Manager recommend that the Board authorize the award of the contract to the firm listed below because said firm was the successful proposer in the areas for which the request for proposals was issued; and

WHEREAS, the General Manager recommended that the Board authorize the award of the contract.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes SEPTA to award subject to the following conditions and the General Manager to execute the following contract, in form approved by the Office of General Counsel, subject to the concurrence of the funding agencies, if required, and contingent upon and subject to the proposer satisfactorily meeting all

requirements of the terms and conditions of the relevant request for proposals, including the provision of any required insurance certificates and full compliance with any applicable Disadvantaged Business Enterprise (DBE) requirements:

1. To Easton Coach Company, for the operation of ADA Paratransit Services in Montgomery County, with services to be performed over a period of five years (with no option years) commencing on ~~June 26, 2020~~ July 26, 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$22,450,322, Request for Proposals No. 19-00219-ARLW - Operation of ADA Paratransit Services in Montgomery County (PA).

S/Corp/Resolutions/RES-MAY-2020-RFP

5/28/20

R E S O L U T I O N

re

REIMBURSEMENT AGREEMENT BETWEEN SEPTA AND THE PENNSYLVANIA
DEPARTMENT OF TRANSPORTATION RELATING TO THE RECONSTRUCTION
OF JFK BOULEVARD IN PHILADELPHIA COUNTY

WHEREAS, by authorization of the Board on June 30, 2016, SEPTA and the Department of Transportation of the Commonwealth of Pennsylvania ("PennDOT") entered into a fourth master cooperation agreement ("Cooperation Agreement") which, among other things, defined each party's respective share of the costs associated with projects of PennDOT that require support by SEPTA; and

WHEREAS, the Cooperation Agreement requires PennDOT and SEPTA to enter into a project agreement for any project that is within the purview of the Cooperation Agreement; and

WHEREAS, PennDOT is rehabilitating JFK Boulevard (State Route 3028, Section SWB) located in Philadelphia County, which includes a bridge which crosses over SEPTA's Airport, Media/Elwyn and Wilmington Regional Rail Division (RRD) Lines as it rounds the northwest corner of 30th Street Station and continues south towards Market Street ("Project"); and

WHEREAS, as part of the said highway rehabilitation, PennDOT will be required to undertake certain structural repairs to the subject bridge; and

WHEREAS, SEPTA's Southwest Corridor Improvement Project is scheduled to undertake certain similar structural improvements on the same railroad corridor just south of the area of the PennDOT Project between Market and Walnut Streets; and

WHEREAS, during the planning phases of both of these projects, it became clear to the parties that from a cost, schedule and public impact standpoint, it would significantly benefit PennDOT to incorporate its JFK Boulevard structural work into SEPTA's nearby planned structural work, thereby taking advantage of SEPTA's outage schedule; and

WHEREAS, PennDOT and SEPTA have agreed to advance their respective work scopes under one third party construction contract to take place during the scheduled project outages in the summer of 2020, and due to the critical service ramifications thereof, SEPTA shall be responsible to let and manage the construction contract; and

WHEREAS, this agreement provides for PennDOT to reimburse SEPTA for the cost incurred for the third party construction

work on the Project, as well as related SEPTA support services, including preliminary engineering, flagging, ET protection, construction engineering and inspection and project management, the cost of which is currently estimated in the total amount of \$17,328,129.64; and

WHEREAS, staff requested that the Deputy General Manager recommend that the Board authorize SEPTA to enter into the proposed project agreement with PennDOT under the terms and conditions set forth above and more fully described in the pertinent staff summary; and

WHEREAS, the Deputy General Manager made the recommendation to the Board.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes SEPTA to enter into the proposed reimbursement agreement with the Department of Transportation of the Commonwealth of Pennsylvania with respect to the reimbursement of SEPTA's costs in support of the of the JFK Boulevard Rehabilitation Project, under the terms and conditions that are set forth within the pertinent staff summary.

FURTHER RESOLVED, that the Board hereby authorizes the Deputy General Manager or his designee to execute all documents,

in form approved by the Office of General Counsel, and to do any and all other things as shall be necessary and proper in order to effectuate the purpose of this Resolution.

S/Corp/Resolutions/5-2020-Reimbursement Agreement - PennDot - JFK Boulevard Rehabilitation Project - Philadelphia County.

R E S O L U T I O N

re

ACQUISITION FROM T.S.T.M. LLC OF A PARCEL OF PROPERTY LOCATED AT 4901-03 RIDGE AVENUE TO BE USED IN THE EXPANSION AND IMPROVEMENT OF THE WISSAHICKON TRANSPORTATION CENTER IN PHILADELPHIA

WHEREAS, the existing Wissahickon Transportation Center ("WTC") is a key node in SEPTA's transit system serving 11 bus routes and 7,000 boards and alights per weekday, but is limited to usage of 40-foot buses, thereby creating capacity constraints at the facility which are preventing SEPTA from implementing improvements and extension of bus service; and

WHEREAS, to address the challenges at WTC, SEPTA applied for competitive Federal Transit Administration ("FTA") funding, and on October 12, 2016 SEPTA was selected to receive \$4,000,000 in FTA funding, and including the local match, the FTA grant will provide \$8,750,000 for design and construction of a new facility; and

WHEREAS, on September 28, 2017 the Board approved the acquisition of property located at 5000 Ridge Avenue for construction of the new WTC facility to improve and expand service, accommodate 60-foot buses and ease congestion and capacity constraints; and

WHEREAS, to further improve bus operational safety and access to 5000 Ridge Avenue, SEPTA needs to construct a dedicated turn lane for SEPTA vehicles using Ridge Avenue, which requires the existing Ridge Avenue alignment of the two westbound lanes be shifted north to make space for the dedicated turn lane; and

WHEREAS, T.S.T.M. LLC ("TSTM") owns property adjacent to the WTC which includes a parcel of approximately 55,492 square feet (1.29 acres) located at 4901-03 Ridge Avenue, Philadelphia ("Parcel"), as improved with a fast food restaurant building (870 square feet) currently leased by a tenant (Dekes Barbeque Restaurant);

WHEREAS, under the terms of the lease the tenant pays TSTM an annual rental of \$53,600, which expires on December 31, 2024; and

WHEREAS, in order to improve and expand the WTC and address SEPTA's future bus service needs, SEPTA has been in ongoing discussions with TSTM regarding the fee simple acquisition of the Parcel; and

WHEREAS, TSTM offered to sell the Parcel to SEPTA for an original asking price of \$750,000, which was in excess of the Fair Market Value appraisal report obtained by SEPTA and offer of just compensation in the amount of \$500,000, which was declined; and

WHEREAS, as a result of TSTM advising SEPTA that the tenant had notified them of their intention to exercise the final lease

renewal option (thereby extending their occupancy to December 31, 2024), SEPTA obtained an updated appraisal resulting in a counter-offer to TSTM in the form of a final Letter of Just Compensation in the amount of \$655,000, which was accepted; and

WHEREAS, as part of the transaction, SEPTA will assume the remaining term of the tenant lease; and

WHEREAS, since under the current construction schedule SEPTA will be required to gain possession of the tenant property in mid-2022, SEPTA proposed to pay tenant a relocation benefit of approximately \$65,000 to move his business across the street to the SEPTA employee welfare building located at the existing transportation center which will be vacated upon completion of the new WTC, which tenant has accepted; and

WHEREAS, if required, SEPTA will obtain the concurrence of the FTA to acquire the Parcel; and

WHEREAS, staff requested that the General Manager recommend that the Board authorize SEPTA to acquire the Parcel from TSTM by purchase or, if necessary, by condemnation for an estimated just compensation of \$655,000, under such terms and conditions as set forth above and more fully described in the pertinent staff summary; and

WHEREAS, the General Manager made the recommendation to the Board.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes SEPTA to acquire from T.S.T.M. LLC title to the 1.29 acre parcel of property located at 4901-03 Ridge Avenue to enhance, expand and improve service, access and safety at the Wissahickon Transportation Center, for a negotiated purchase price in lieu of condemnation or if not successful by condemnation for just compensation of \$655,000, plus costs and fees incidental to the acquisition of real estate such as title and recording fees, or such alternative consideration as may be adjusted at the discretion of the General Manager to be in the best interests of the Authority, under the terms and conditions set forth within the pertinent staff summary.

FURTHER RESOLVED, that the Board hereby authorizes the General Manager or her designee to execute all documents, in form approved by the Office of General Counsel, and to do any and all other things as shall be deemed necessary and proper in order to effectuate the purpose of this Resolution.

R E S O L U T I O N

re

AUTHORIZATION TO AWARD CONTRACTS FOR VARIOUS PROCUREMENTS

WHEREAS, SEPTA advertised and invited bids for the supplies identified below; and

WHEREAS, the firms listed below was the lowest responsive and responsible bidders to the invitations for bids; and

WHEREAS, staff requested that the General Manager recommend that the Board authorize SEPTA to award the contracts identified below; and

WHEREAS, the General Manager made the recommendation to the Board.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby Authorizes SEPTA to award and for the General Manager or her designee to execute the contracts identified below in form approved by the Office of General Counsel, subject to and contingent upon the concurrence of the funding agencies, if required, and contingent upon and subject to the vendors satisfactorily meeting all requirements of the bid terms and

specifications, including full compliance with any applicable Disadvantaged Business Enterprise requirements:

1. To Fred Beans Parts, Inc., for the purchase of Chevrolet parts under a blanket contract to be used by Courtland Utility Shop to repair non-revenue vehicles, with delivery of material on an "as required" basis over a period of two years scheduled to commence on June 1, 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$401,641.40, Sealed Bid No. 20-00026-AML - Chevy Parts Blanket.

2. To Whitmoyer Ford, Inc., for Line Item Nos. 1-5, for a total contract amount not to exceed \$1,231,150; and to Fred Beans Ford Lincoln of West Chester, for Line Item No. 6, for a total contract amount not to exceed \$389,240, for the purchase of various pickup and stake body trucks as replacements in the existing fleet used by the Vehicle Engineering Maintenance/Utility Department which have exceeded their useful life, with delivery of the vehicles scheduled to commence in December 2020, as described in the staff summary on this subject, Sealed Bid No. 20-00075-ATMM - Various Pickup and Stake Body Trucks.

3. To James J. Anderson Construction Company, Inc., for the provision of general construction services including all labor, materials, tools and equipment for the Design, Build & Rehabilitation of 4 Stone Arch Culverts Project, with services to be performed over a period of 791 calendar days after issuance of Notice-to-Proceed, as described in the staff summary on this subject, for a total contract amount not to exceed \$4,665,753, Sealed Bid No. 20-00022-ATMM - Design, Build & Rehabilitation of 4 Stone Arch Culverts.

S/Corp/Resolutions/RES-MAY-2020-Sealed-Bids

R E S O L U T I O N

re

AWARD OF CONTRACTS FOR SOLE SOURCE PROCUREMENTS

WHEREAS, SEPTA has need for the supplies and services described below and those supplies and services are available only from the firms listed below; and

WHEREAS, staff reviewed the cost of the supplies and services and the General Manager recommended that the Board authorize SEPTA to award the contracts.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes SEPTA to award and the General Manager or her designee to execute the contracts identified below, in form approved by the Office of General Counsel, subject to the concurrence of the funding agencies, if required, and contingent upon and subject to the vendor/contractor satisfactorily providing any required bonds, insurance certificates and/or other documents, and complying with any applicable Disadvantaged Business Enterprise requirements:

1. To INFOR (US), Inc., for the license renewal and migration of SEPTA's business-critical data and processes from INFOR's current E-Series software suite to its successor

CloudSuite software and support/maintenance thereof, which centralization will provide SEPTA with more efficient management of data/reporting and improve data-driven decisions, with services to be performed over a period of six years commencing approximately on July 1, 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$9,824,870, Sole Source No. 20-00078-AHAC - INFOR License Renewal and Data Migration.

2. To Atlantic Track & Turnout Co., for the purchase of three pairs of Conley rail expansion joints to be used on the Market-Frankford Subway Elevated (MFSE) structure, at a unit price of \$33,750, with delivery of material expected within 180 days after issuance of Notice-to-Proceed, as described in the staff summary on this subject, for a total contract amount not to exceed \$101,250, Sole Source No. 20-00076-ABZT - Expansion Joints.

3. To Convergent Solutions Group, LLC d/b/a CSG Global Consulting, for the installation and configuration of an Automated Call Distribution (ACD) Backup System in the Ancillary Control Center at the Frankford Transportation Center, with services scheduled to commence in July 2020 and expected to be completed within 10 months after issuance of Notice-to-Proceed,

as described in the staff summary on this subject, for a total contract amount not to exceed \$486,968, Sole Source No. 20-00068-AJEB - Automated Call Director Phone System to Support Customer Service & CCT in the Ancillary Control Center.

4. To Brookville Equipment Corporation, for a blanket contract for the purchase of replacement parts to be used in the Vehicle Overhaul (VOH) Program for the PCC II trolley fleet, with delivery of material on an "as required" basis over a period of three years commencing in June 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$1,728,666, Sole Source No. 20-00088-AMUD - Brookville Equipment Corporation Replacement Parts.

5. To Tyco Fire & Security (US) Management Inc. d/b/a Johnson Controls Security Solutions, LLC, to furnish, install, program and provide technical support for a new storage device for the 2nd & Wyoming Video System Storage Area Network (SAN) Replacement Project, with installation to be performed over a period of 94 calendar days scheduled to commence in June 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$38,653.45, Sole Source No. 20-00090-AMWB - Video System SAN Replacement.

6. To Infodev EDI, Inc., for the purchase of Automatic Passenger Counters (ATC's) for 1,216 vehicles within the bus, light rail and heavy rail fleets which are vital instruments in measuring and monitoring transit ridership and operating characteristics, with delivery of equipment to be completed within a period of 730 calendar days scheduled to commence in June 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$17,305,297, Sole Source No. 20-00106-ACAC - Automatic Passenger Counters.

7. To PECO Energy Company (PECO), for the award of an agreement and issuance of a purchase order to provide utility relocation services to relocate the Wawa Zero Circuit which will allow SEPTA to install the station and track facilities at the new Middletown Station, with services to be performed over a period of one month scheduled to commence in June 2020, as described in the staff summary on this subject, for a total contract amount not to exceed \$225,555, Sole Source No. 20-000100-ATMM - Wawa Zero Circuit Relocation, Station Road Construction Project.

R E S O L U T I O N

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AUTHORIZATION TO EXECUTE AMENDMENTS

WHEREAS, additional work is required to complete the projects identified below; and

WHEREAS, staff reviewed the cost of the additional work and the General Manager recommended that the Board authorize SEPTA to order the additional work.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes SEPTA to award and the General Manager or her designee to execute the amendments identified below in form approved by the Office of General Counsel, subject to the concurrence of the funding agencies, if required, and to any applicable Disadvantaged Business Enterprise requirements:

1. To LTK Engineering Services, Inc., for Amendment No. 9, which provides for a six-month time extension of SEPTA's contract for consulting services in support of the New Payment Technologies Program (now known as the KEY Program), thereby establishing a new contract completion date of December 31, 2020, at an increase in cost not to exceed \$963,221, bringing

the total contract price, including all amendments to date, to an amended contract amount not to exceed \$19,195,826.

2. To Red Kite Consulting, Inc. d/b/a Red Kite Project, for Amendment No. 1, which provides for a six-month no cost time extension of the contract providing training to newly hired and veteran front facing transportation and maintenance employees, which will give staff the time it needs to solicit a Request for Proposals for a new contract for Customer Service Skills and Training Consultant Services, thereby establishing a new contract completion date of January 28, 2021, with the total contract price, including this amendment, remaining at a contract amount not to exceed \$1,794,055.

S/Corp/Resolutions/RES-MAY-2020-Amendments